



Company Profile

Rwanda Trading Company (RTC) was established in 2009 as a coffee exporter in the hills of Kigali, Rwanda. RTC sells around 70,000 bags of coffee each year – of which over 90% is fully washed, proudly making us the largest exporter of Rwandan specialty coffee.

From the beginning, we identified a need for active investment in each step of the coffee supply chain to facilitate sustainable production and add value to high quality of Rwandan coffee beans. To date, we have partnered with the majority of fully washed producers in Rwanda to provide low-rate financing, agronomy training, price risk management, quality wet mill management and responsible purchasing practices. Additionally, we have piloted a heifer program that will teach our farmers how to utilize the animals to benefit their farms, diversify their diets and supplement their income.

Our presence in Rwanda and involvement in coffee from source to exportation, combined with our direct relationship with 60,000 farmers and over 50 wet mill operations, makes RTC uniquely positioned to have a significant impact on the quality and quantity of Rwandan coffee. Our framework of social responsibility is intricately tied to our business model and centered on enabling Rwanda's smallholder coffee farmers to become knowledgeable, skilled producers.

This framework encompasses seven categories of farmer development, including capital, market access, agronomic best practices and financial training, certification, childhood education, water, nutrition and healthcare.

From communicating financial and agronomic best practices at the farmer level, to managing washing stations, to transparent buying and marketing practices, RTC's goal is to bolster the Rwandan coffee supply chain to offer high quality and sustainably sourced coffee to our buyers.

We look forward to hearing your feedback after cupping our coffees.